



# Advanced Security Protection

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## Turnkey Security Project Management

Experience shows that property owners and developers understand the importance of providing an effective security solution for their operational 'end-user' (tenants). However, all too often the security concept and delivery fails to meet operational needs. This is mainly due to lack of security knowledge, limited client / 'end user' liaison and poor understanding of the requirements by the security installer.

Security solutions need be planned carefully from the outset as an integral part of the overall project. Lack of planning leads to enormous rectification cost, along with major disruption to a tenants business as it establishes itself in a new property. Likewise, costs need to be controlled to achieve the highest quality and installation within a given budget.

Advanced Security Protection have extensive experience in **turnkey security project management** and have provided such services to major corporations, international hotel chains, Government organisations and individual 'high worth' clients.

### What are the advantages?

- ◆ Understanding the true risks
- ◆ Security solutions that will meet operational expectations
- ◆ Clearly defined budgets. **No Surprises**
- ◆ Ensuring quality of technology & installation
- ◆ **Cost savings** on proposed vendor bids

## Our 'Turnkey' Solution

Our experience in **Turnkey Security Project Management** has led us to offer the following menu of services, which can be tailored to your specific project needs:

### Phase 1 - Preliminary Concept

- ◆ Project Familiarization (client brief and local code requirements)
- ◆ Geographical & Site Security Risk Assessment

### Phase 2 - Preliminary Design

- ◆ Architectural & Physical Security considerations
- ◆ Security Systems (schematics, layouts, integration and budget estimate)

### Phase 3 - Detailed Design (following Preliminary Design sign-off)

- ◆ Security Systems (schematics, layouts and integration)
- ◆ Final budget & cost analysis

### Phase 4 – Tender, Selection & Negotiation

- ◆ Completion or assistance with tender documentation for 'buy-out' systems
- ◆ Assistance with vendor short-listing and selection
- ◆ Bid price negotiation (*We have achieved up to 20% reduction in proposed vendor pricing*)

### Phase 5 – Construction & Delivery

- ◆ Periodic & timely site visits to review and monitor quality of installation
- ◆ Inspection reports detailing & resolving rejection of work
- ◆ Assistance with final commissioning and client acceptance



*"You are only as strong as your weakest point"*

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